

# WEDBUSH CAPITAL PARTNERS

## Focused Capital, Deep Relationships

Wedbush Capital's focused investment strategy and deep relationships enable the owners and management teams of lower middle market companies to fulfill their visions. Through our \$120 million private equity fund, we facilitate:

- Growth Investments
  - Expansion Capital
  - Acquisition Capital
- Recapitalizations
  - Estate Planning
  - Succession Transition Planning
- Management-led buyouts

We provide equity investments of \$2 to \$10 million in companies with the following characteristics:

- Revenues of \$10 to \$50 million
- Profitable
- Headquarters in Western U.S.
- Industries:
  - Business & Financial Services
  - Consumer Products & Services
  - Niche Manufacturing

## Dedicated to the Lower Middle Market

For most of the business owners we encounter, the transaction at hand is the only time they will either sell a business or look for a financial partner to help grow their company. Conversely, since 1980, our team of professionals has successfully acquired or invested in more than 80 companies. This experience, combined with our strong commitment to be active business partners and have open communication, translates into successful outcomes for all parties involved.

"As an ambitious entrepreneur, it is very exciting to have an equity partner who shares my vision to grow Criterion Brock. Wedbush Capital Partners quickly impressed me as experienced team players with the desire and resources to contribute to our common success. They have proven to be accommodating, reassuring and practical in their approach, bringing me great confidence in our future."

**Cathi Brock, CEO**  
**Criterion Brock**

**Geoff Bland**  
213-688-8012

geoff.bland@wedbushcapital.com

**Peter Shoemaker**  
213-688-8093

peter.shoemaker@wedbushcapital.com

**Eric Wedbush**  
213-688-8080

eric.wedbush@wedbushcapital.com

**Ben Wu**  
213-688-8010  
ben.wu@wedbushcapital.com

**Kevin Tom**  
213-688-8087  
kevin.tom@wedbushcapital.com

**James Dressler**  
213-688-4511  
james.dressler@wedbushcapital.com

**Julie Reimer**  
213-688-6602  
julie.reimer@wedbushcapital.com

1000 Wilshire Boulevard, Suite 830, Los Angeles, CA 90017 [www.wedbushcapital.com](http://www.wedbushcapital.com) 213-688-8018

# WEDBUSH CAPITAL PARTNERS



## Growth Capital Recapitalization

**Criterion Brock** is the largest and highest rated floor covering company servicing the multi-family housing industry in the Western U.S. Wedbush Capital acquired a majority interest in **Criterion Custom Floors** in September 2007. **Brock Interiors** was acquired three months later and merged with Criterion to form Criterion Brock; then, **Golden Greek Carpets** was acquired, expanding the company's geographic reach. All three acquisitions facilitated liquidity events for the companies' shareholders and provided capital for growth.

*Actively seeking add-on investments.*

[www.criterionbrock.com](http://www.criterionbrock.com)



## Growth Capital Recapitalization

**ExtruMed, LLC** is the market's leading provider of precision tubing solutions for minimally invasive, interventional and implantable therapies. In August 2005, an investor group co-lead by Wedbush Capital purchased a majority interest in ExtruMed from its father/son owner/operators. Shortly thereafter, ExtruMed acquired its primary competitor, **Extrusioneering**, followed by the acquisition of **Innovative Extrusions** in August 2008. The three companies have been consolidated, creating the largest independent extrusion company in the United States.

*Sold to Vesta, Inc., a portfolio company of Roundtable Healthcare Partners, in March 2009.*

[www.extrumed.com](http://www.extrumed.com)



## Growth Capital Recapitalization

**Reyn Spooner**, founded in 1949, is a market leading designer and retailer of high quality, island/surf-inspired apparel and accessories. Wedbush Capital partnered with an industry veteran operator to acquire Reyn Spooner in January 2008. The transaction provided liquidity to shareholders, including the founder's son who had been CEO for 30 years and remains with the company as chief design officer, and established a succession plan that will protect the company's heritage.

[www.reynspooner.com](http://www.reynspooner.com)

## Triple 7 Group, Inc.



## Management Buyout

**Triple 7 Group, Inc.** was formed by two industry veterans to acquire and grow market leading brands in the motocross aftermarket parts and accessories industry. Impressed by the previous successes of the management team and the opportunity to consolidate a fragmented industry, Wedbush Capital invested in Triple 7 in November 2007, in advance of its second acquisition. Triple 7 has made three synergistic acquisitions to date: **ONE Industries, Valencia Sport Group** and **TAG Metals**.

*Actively seeking add-on investments.*

[www.oneindustries.com](http://www.oneindustries.com)

[www.sixsixone.com](http://www.sixsixone.com)