

WEDBUSH CAPITAL PARTNERS

Focused Capital, Deep Relationships

Wedbush Capital's focused investment strategy and deep relationships enable the owners and management teams of lower middle market companies to fulfill their visions. Through our \$120 million private equity fund, we facilitate:

- Growth Investments
 - Expansion Capital
 - Acquisition Capital
- Recapitalizations
 - Estate Planning
 - Succession Transition Planning
- Management-led buyouts

We provide equity investments of \$5 to \$15 million in companies with the following characteristics:

- Revenues of \$10 to \$50 million
- Profitable
- Headquarters in Western U.S.
- Industries:
 - Business & Financial Services
 - Consumer Products & Services
 - Niche Manufacturing

Dedicated to the Lower Middle Market

For most of the business owners we encounter, the transaction at hand is the only time they will either sell a business or look for a financial partner to help grow their company. Conversely, since 1980, our team of professionals has successfully acquired or invested in more than 85 companies. This experience, combined with our strong commitment to be active business partners and have open communication, translates into successful outcomes for all parties involved.

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Growth Capital Recapitalization

Established in 1982 and headquartered in Portland, Oregon, **CriterionBrock** has grown to be one of the largest providers of floor covering services to the multi-family housing industry in the United States. The company focuses on providing reliable service, easy ordering, quick turnaround and consistent invoicing on unit turns or large projects. The company's expertise and service systems, developed over decades, allow it to service customers at all levels with installations, treatments, audits, repairs, and customized property reports for multi-family, senior and student housing.

www.criterionbrock.com



Growth Capital Recapitalization

Critical Alert Systems was formed in partnership with The Fowler Group to acquire regionally-based providers of mission critical communication services to hospitals, first responders and public safety agencies that utilize broadcast-based, narrow band networks and infrastructure. Critical Alert's acquisition of NEP, which is headquartered in the Northeast, was the first acquisition by this platform.

www.criticalalertsystems.com



Management Buyout

Founded in 1997, **ONE Industries, Corp.** is a globally recognized leader in technical apparel, helmets, protective products, graphics and lifestyle apparel. Originally launched as a Motocross specific brand, ONE has evolved into a multi-category action sports brand built on the principles of performance, quality and winning. ONE's heritage was developed on motocross and supercross tracks around the world and has been endorsed by champions every year since it's founding.

www.oneindustries.com



reyn spooner

Growth Capital Recapitalization

Reyn Spooner, founded in 1949, is a market leading designer and retailer of high quality, surf-inspired apparel and accessories. With an archive collected over 50 years from the South Pacific, Reyn Spooner's products are sold through its company-owned stores in Hawaii and select retailers around the world.

www.reynspooner.com



Sold to Vesta, Inc., a portfolio company of Roundtable Healthcare Partners, in March 2009

ExtruMed, LLC is the market's leading provider of precision tubing solutions for minimally invasive, interventional and implantable therapies. In August 2005, an investor group co-lead by Wedbush Capital purchased a majority interest in ExtruMed from its father/son owner/operators. Shortly thereafter, ExtruMed acquired its primary competitor, Extrusioneeering, followed by the acquisition of Innovative Extrusions in August 2008. The three companies have been consolidated, creating the largest independent extrusion company in the United States.

www.extrumed.com

CURRENT PLATFORM SEARCHES

- Medical devices, component manufacturers and/or service providers
- Service providers to the energy industry
- Add-on opportunities to our current portfolio